



Inside Sales Representative (40 hours per week)

Embassy Freight Rotterdam is a comprehensive freight forwarder with an informal culture. Our motivated and friendly team consists of talented, hardworking forwarders who go the extra mile to ensure customer satisfaction. At our own Embassy Way, we provide various logistical services, including air and sea freight, road transport, and stowage. We also handle the necessary customs documents and various certificates for our clients. We are part of the Embassy Freight Group. With 7 own offices in Northern Europe and another 50 affiliated offices worldwide, we can offer a suitable solution for our customers in virtually every air and main port.

For our sales department, we are looking for an enthusiastic Inside Sales Representative for 40 hours per week. What are your core responsibilities as an Inside Sales Representative?

- You purchase rates, prepare quotations, and follow them up
- You share responsibility for maintaining the satisfaction of our current customers and agents
- You primarily make acquisition calls to attract new customers
- You ensure the administrative processing of quotations
- Together with your colleagues, you strive to achieve the set targets
- You maintain contact with customers, suppliers, customs, shipping companies, carriers, agents, Embassy offices, and other service providers

For this commercial position, we are looking for a colleague who:

- Has at least 2 years of experience in a similar position in forwarding; knowledge of operational forwarding activities is a plus
- Holds an (STC) MBO diploma, preferably in a commercial or economic direction
- Has extensive knowledge of Microsoft Office
- Has a good command of Dutch and English, both spoken and written
- Is presentable
- Is commercially strong, persuasive, and possesses excellent communication skills
- Is naturally accurate and detail-oriented
- Is creative, market-, result-, and customer-oriented
- Enjoys working with colleagues
- Has a usable network of relationships and knows how to maintain it well





What we offer:

What do we offer you? We offer you a varied and challenging position at an informal company where customer focus, personal attention, and innovation are paramount. Professionalism and mutual respect characterize our hardworking team. An active staff association, relaxation room, and joint lunch provide relaxation and fun. Work hard, play hard! Our modern office in Vlaardingen has its own parking spaces and public transport within walking distance. The terms of employment are good, and the salary depends on age and experience.

Interested?

If you are interested, please send your motivation letter and CV to i.vanderweijden@embassyfreight.nl. For more information about this position, you can contact Irma van der Weijden at 010-5933336 or 06-46178471.

